

# PROGRAM: PROPERTY BOOTCAMP SAT 20 MAY 2017

## 09:00 - 09:45 INTRODUCTION TO PROPERTY INVESTING

**DESCRIPTION:**

It seems like everyone is involved in property investing at some level. So why are some fabulously successful while others struggle? This workshop looks at various property niches, discuss strategies and explains what it takes to succeed.

## 10:00 - 10:45 HOW TO READ A MARKET

**DESCRIPTION:**

The property market is, like everything else, cyclical. This workshop will show you how to identify where in the market cycle you are so you can know when to buy, sell and how to optimize your returns.

## 11:00 - 11:45 HOT TIPS: ZAMBIA

**DESCRIPTION:**

No matter what kind of market you're in, there's always an opportunity in the property game. This workshop discusses specific opportunities in the Zambian market no matter your budget. TIP #1: You don't have a great deal of financial resources to start building your property investment portfolio!

## 12:00 - 13:45 COMMERCIAL VS RESIDENTIAL

**DESCRIPTION:**

There are big differences between residential and commercial real estate. So what are the advantages of each and which is right for you? This workshop spells it all out (and you may be surprised at what you hear).

## **14:00 - 14:45 ANALYZING DEALS**

**DESCRIPTION:**

One of the most important investor skills is knowing how to analyze a deal. How much should you pay? Which deal is better? This class will show you. We'll take real deal examples and break them down so you understand how the professionals look at investment opportunities.

## **15:00 - 15:45 MANAGING YOUR PROPERTIES**

**DESCRIPTION:**

Property management is one of the keys to a successful property portfolio. In this workshop, the experts tell you the tricks of the trade, pitfalls to watch for and the pros and cons of managing yourself versus a professional management company.

## **16:00 - 16:45 RESIDENTIAL INVESTOR STRATEGIES**

**DESCRIPTION:**

Residential real estate is something we all understand. But not all residential strategies are created equal. Which is right for you? Flipping? Rentals? Build and sell? The pros will show you why the market is the determinant.

## **17:00 - 17:45 COMMERCIAL VS RESIDENTIAL**

**DESCRIPTION:**

There are big differences between residential and commercial real estate. So what are the advantages of each and which is right for you? This workshop spells it all out (and you may be surprised at what you hear).

**SATURDAY MAY 20 10:00-17:00**

**PROPERTY UNIVERSITY:  
Real Estate 101:**

Real Estate 101 is a consumer education program that is free to the general public.  
The program will run all day Saturday and feature workshops including:

- Introduction to Property Investing
- How to Read a Market
- The 5 Advantages of Real Estate
- Hot Tips: Zambia
- Commercial vs Residential
- Residential Investor Strategies
- Analyzing Deals
- Due Diligence for Dummies
- Managing Your Properties
- Beating the Averages
- Building A Property Portfolio
- Your Real Estate Financial Education
- Building Your Professional Team
- And more...